



New BOD Chair and Special committee

Company Update



Best Equity research report (Runner up) – 2020
Best Equity Trader (Runner up) – 2019

Company Update

Nov 23, 2021

Afiniti has issued a press release on it’s website announcing Mr. Larry Babbio as the chair of the board of Afiniti. The Press release further announced the formation of a Special committee of the Board to investigate issues surrounding the conduct of Mr. Zia Chishti, former CEO and chair of the Board. The committee will do its work under the leadership of Ms. Leslie R. Caldwell.

Background of the new Chair

The new chair Mr. Larry Babbio is a former vice chairman and president of Verizon. He has also served as a Director of Afiniti’s Board since 2016.

Background of Ms. Leslie R. Caldwell

Ms. Leslie Caldwell, has served as Assistant Attorney General in the US from 2014 to 2017 and currently is a partner at **Latham & Watkins**. This firm is the second-largest law firm in the world by revenue and also one of the most profitable law firms in the world. Ms. Leslie has also led Enron’s task force, set up by US justice department to investigate the Enron scandal. She prosecuted more than 30 individuals for their role in fraud at Enron.

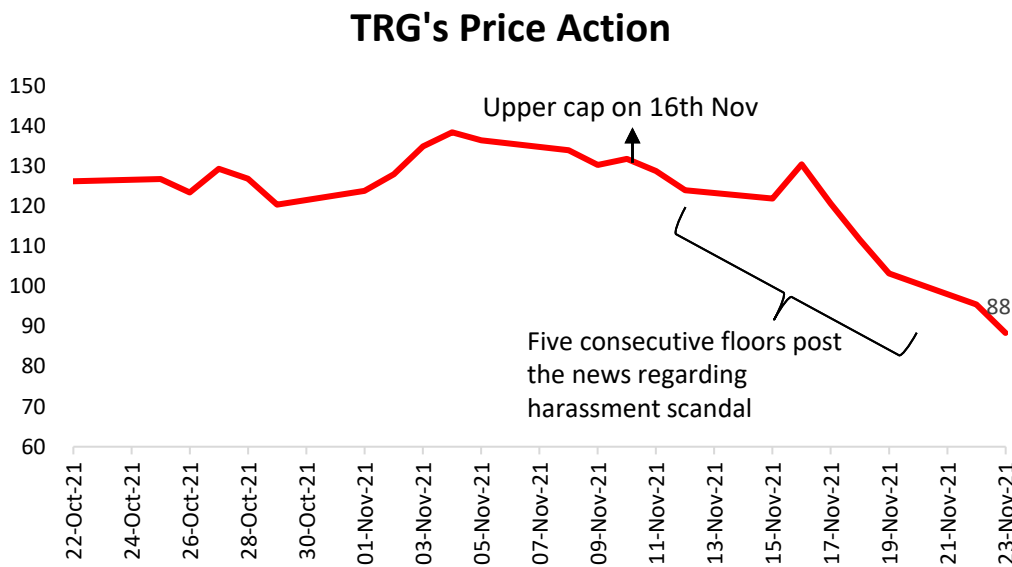
Future Outlook

The stock of TRG Pakistan has hit five consecutive floors post the sexual harassment allegations of Ms. Tatiana Spottiswoode on Mr. Zia Chishti. However, with Mr. Zia Chishti's resignation and the current announcement of special investigation committee, Afiniti has started taking actions, which would bode well for the company’s reputation and investor confidence.

Having said that, we think it is still too early to conclude anything about future outlook of the company unless more details on leadership direction comes out. Therefore, we maintain “Under Review” stance on TRG till we get further clarity on the matter.

Board of Directors	Profile
Zia Chisti	Chairman
Dame Jennifer Smith	7th Premier of Bermuda
Abdul Hafeez Shaikh (new)	Former Finance Minister of Pakistan
Jose Maria Aznar	6th President of Spain
Hasnain Aslam	CIO of The Resource Group
Peter Riepenhausen	Chairman, The Resource Group
Larry Babbio	President, Verizon
John Snow	73rd US Treasury Secretary

Source: Afiniti’s website , IIS Research



Source: PSX and IIS Research

Disclaimer

Ismail Iqbal Securities (Pvt.) Limited does not warrant the timeliness, sequence, accuracy or completeness of this information. In no event will Ismail Iqbal Securities (Pvt.) Limited be liable for any special, indirect, incidental, or consequential damages without limitation which includes lost revenues, lost profits, or loss of prospective economic advantage resulting from the use of the information or for any omission or inaccuracies resulting from the use of information from this market

Disclosures

Ismail Iqbal Securities (Pvt) Limited, hereinafter referred to as IISPL, acts as a market maker in the security(ies) mentioned in this report. IISPL, its officers, directors, associates or their close relatives might have financial interests in the security(ies) mentioned in this report, including a significant financial interest (1% of the value of the securities of the subject company). IISPL is doing business, or seeking to do business, with the company(ies) mentioned in this report, and therefore receives/has received/intending to receive compensation from these company(ies) in a non-research capacity.

IISPL has previously or might in the future trade or deal in the subject company in a manner contrary to the recommendation in this report, due to differences of opinion between the research department and sales desk or traders, and investment time period differences.

The analyst associated with the writing of this report either reports directly to the research department head or is the department head. The department head in turn reports directly to the Chief Executive Officer of IISPL. The analyst's compensation is not determined by nor based on other business activities of IISPL.

Research reports are disseminated through email or mail/courier to all clients at the same time. No class of client or internal trading person gets this report in advance of other clients. Due to factors outside of IISPL's control, including speed of the internet, some clients may receive the report before others.

Monetary compensation of research analysts is neither determined nor based on any other service(s) that IISPL offers, and the compensatory evaluation is not influenced nor controlled by anyone belonging to a non-research department. Further, the research analysts are headed by the Head of Research, who reports

Recommendations are based on the following conditions:

Rating criteria	Stance
(Target Price/Current Price - 1) > 10%	Positive
(Target Price/Current Price - 1) < -10%	Negative
9% > (Target Price/Current Price - 1) > -9%	Neutral

Investors should carefully read the definitions of all rating used within every research report. In addition, research reports carry an analyst's independent view and investors should ensure careful reading of the entire research reports and not infer its contents from the rating ascribed by the analyst. Ratings should not be used or relied upon as investment advice. An investor's decision to buy, hold or sell a stock should depend on said individual's circumstances and other considerations.

Valuation Methodology

To arrive at our period end target prices, IISPL uses different valuation methodologies including

Discounted cash flow (DCF, DDM)

Relative Valuation (P/E, P/B, P/S etc.)

Equity & Asset return based methodologies (EVA, Residual Income etc.)

Analyst Disclaimer

The author(s) of this report hereby certifies that this report accurately reflects her/his/their own independent opinions and views as of the time this report went into publication and that no part of her/his/their compensation was, is or will be affected by the recommendation(s) in this report.

The research analyst or any of her/his/their close relatives do not have a financial interest in the securities of the subject company aggregating more than 1% of the value of the company and the research analyst or their close relatives have neither served as a director/officer in the past 3 years nor received any compensation from the subject company in the past 12 months. The Research analyst or her/his/their close relatives have not traded in the subject security in the past 7 days and will not trade for 5 days post publication of the report.